

# Douglas A. Hendler

## Partner

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ADMITTED TO THE STATE BAR OF  
NEW YORK, 1984

CALLED TO THE BAR OF ONTARIO,  
1973

## EDUCATION

- J.D., University of Toronto, 1971
- B.A., Economics and Political Science, McGill University, 1968

## PRACTICE AREAS

- Corporate & Commercial
- Corporate Finance & Securities
- Commercial Real Estate

Doug Hendler's longstanding clients rely on him for his judgement and insight, practical advice, prompt service, negotiation skills, and his ability to focus clearly on the core issues of importance to them. Doug is a highly experienced lawyer, business advisor and dealmaker with a proven ability to negotiate a transaction, document it thoroughly, and assist in the successful completion of transactions in a manner that advances and protects the interests of his clients.

Doug represents a number of entrepreneurial clients. His practice is corporate/commercial in nature and transaction-oriented. It includes drafting and negotiating many types of complex documents and agreements; the structuring of business transactions; corporate reorganizations of businesses; assisting and advising with respect to domestic, cross-border and multi-jurisdiction transactions, planning issues and succession planning; the purchase, sale and financing of businesses; the acquisition, leasing, financing and sale of commercial and residential real estate developments and properties; the development of condominium projects; the registration of condominiums and the sale or leasing of the condominium units, as well as advising and assisting with respect to the ongoing operations of condominium corporations.

Doug also acts with respect to the negotiation and completion of complex real estate and commercial financing transactions on behalf of both institutional and private lenders and borrowers, both domestic and cross-border. In addition, he acts as an advisor for and lawyer to individuals and families in the planning of their personal and business affairs, including succession and estate planning.

## EXPERIENCE

- Acted for the purchaser in the privatization of a Canada-wide trucking company
- Acted for lenders in large cross-border financing transactions involving borrowers in the United States, Canada and Great Britain
- Acted for the developers of a number of condominium projects including a commercial condominium project in excess of 600 units
- Acted for a REIT in the acquisition and financing of numerous apartment buildings
- Acted for the vendor of a series of related companies in the environmental field for a sale price in excess of \$50,000,000
- Acted on the acquisition of a chain of pharmacies for a purchase price of \$100,000,000
- Acted as Ontario agent for law firms in the United States and in many Canadian provinces

## MEMBERSHIPS

- Law Society of Ontario
- Ontario Bar Association
- New York State Bar
- Former member, Faculty of Continuing Education at York University